



# WAJAX

Together We Get More Done.™



# ONE OF CANADA'S LONGEST- STANDING AND MOST DIVERSIFIED INDUSTRIAL PRODUCTS AND SERVICES PROVIDERS.

**Wajax was there when Canada took its first steps. Over  
167 years later, we are still here to support you.**

It all began in 1858 when B.J. Coghlin opened a small blacksmith shop in Montreal, Quebec. Along the way, we discovered our passion for shaping Canada's future, by supporting the industries that move us forward through continuous innovation and unrivalled technical skill and expertise.

# Our People Set Us Apart.



**OVER 100  
BRANCHES  
COAST-TO-COAST**

**+3000  
EMPLOYEES**

\\ Together We Get More Done.™



## Helping Canadian Industry Move Forward

Wajax is one of Canada's largest end-to-end industrial products, equipment and services provider, where businesses of all sizes turn for their equipment, power generation, or repair services needs. Whether you're in the construction, forestry, food and beverage, mining, or oil and gas industries, Wajax has you covered.

## Our Service is the Key to Your Success

While we offer an outstanding selection of world class brands and equipment, it's our people who truly set us apart. Available 24/7 for service and warranty support, our expert technicians minimize downtime while maximizing your productivity.

“When people enjoy their work environment, they become more productive, offer enhanced customer service, and foster stronger teamwork. This contributes to the overall success for the company. It's a mutually advantageous outcome when a people-first culture thrives in the workplace.”

**IGGY DOMAGALSKI, CEO**



# Ongoing Commitment to Sustainability

**At Wajax, we are committed to building an environmentally and socially responsible company that fulfills our corporate Purpose of “empowering people to build a better tomorrow”.**

We have prioritized the social elements that have the greatest impact for each of our stakeholder groups and we are committed to reducing our environmental footprint, upholding the highest ethical business practices and ensuring strong corporate governance. Our sustainability roadmap highlights key areas of focus, including efforts to reduce our carbon footprint, enhance energy efficiency and manage environmental risks. Social responsibility is one of the cornerstones of our sustainability efforts. We prioritize employee health, safety and well-being, and have achieved Excellence Canada Platinum level certification for Mental Health at Work® and Healthy Workplace®.

Governance is another important aspect of our sustainability strategy. Our strong governance practices allow us to uphold high ethical standards, and this year we rolled out a Vendor Code of Conduct. Through these ongoing efforts, Wajax continues to contribute to building a sustainable future by aligning our business practices with our Purpose and Values.

**For a closer look at our environmental, social, and governance initiatives, please see our 2024 Sustainability Report, which is available on our website at [wajax.com](https://www.wajax.com).**

# Canada's Partner of Choice

**Reliable knowledge and expertise with over a century of experience.**

Wajax is proud to be one of Canada's longest-standing and most diversified industrial products and services providers, offering a broad solutions portfolio built on established relationships with reputable manufacturing brands. We support an extensive range of industries and core sectors of the Canadian economy.

**32,000+**  
CUSTOMERS

**OVER 4 MILLION**  
PRODUCT SKUS

## **Truly collaborative service and solutions**

Wajax is driven by a passion for success for our customers. With a national network of branches, we have teams working on the ground with customers every day, allowing us to truly say...**Together We Get More Done.**

## **High quality products, service and expertise**

Our world-class brands allow us to provide top-tier equipment and parts, and enable us to develop the kind of ideas and technology that elevate performance, longevity, and sustainability.

## **Our Responsibility**

Wajax is committed to upholding the environmental and safety standards for each industry we serve. That's why we only partner with the most reputable brands who share our high standards for quality.



# Wajax Supports Industries that are Foundational to the Canadian Economy

Together We Get More Done.™



## MINING & OIL SANDS

From extraction to refinement, Wajax works alongside leading mining and oil sands organizations, providing the equipment and support necessary to keep operations running smoothly. We supply industrial parts, engineering, maintenance, repair and overhaul services for mining infrastructure nationwide, in addition to sales, support and service for a full line of excavators and rigid frame mining trucks.

## CONSTRUCTION

Whether it's road building, large-scale earth moving or commercial and residential development, Wajax and its industry-leading OEM partners offer a range of heavy equipment and digital fleet management technologies to serve commercial and residential construction projects across Canada.

## FORESTRY

From solid wood manufacturing to pulp and paper and forestry and logging, we at Wajax work with our customers to provide end-to-end support for all their unique challenges. Canada's thriving forestry industry relies on hard work and the the right equipment, and our unmatched offering ensures our forestry customers have everything they need to perform seamlessly and successfully.

## MARINE

Whether you're operating fishing boats, large fast ferries, offshore supply vessels, or waterway-clearing icebreakers, Wajax has complete power systems for any marine or industrial application - from coast-to-coast.

# Wajax Supports Industries that Power Our Communities

\\ Together We Get More Done.™



## POWER GENERATION

Critical to every industry is the generation and reliability of electricity through generators and electric motors. Wajax offers a variety of customized services for purchase, rent or installation of generators and complementary equipment, as well as preventive maintenance service and a 24-hour emergency service.

## ENGINES AND TRANSMISSIONS

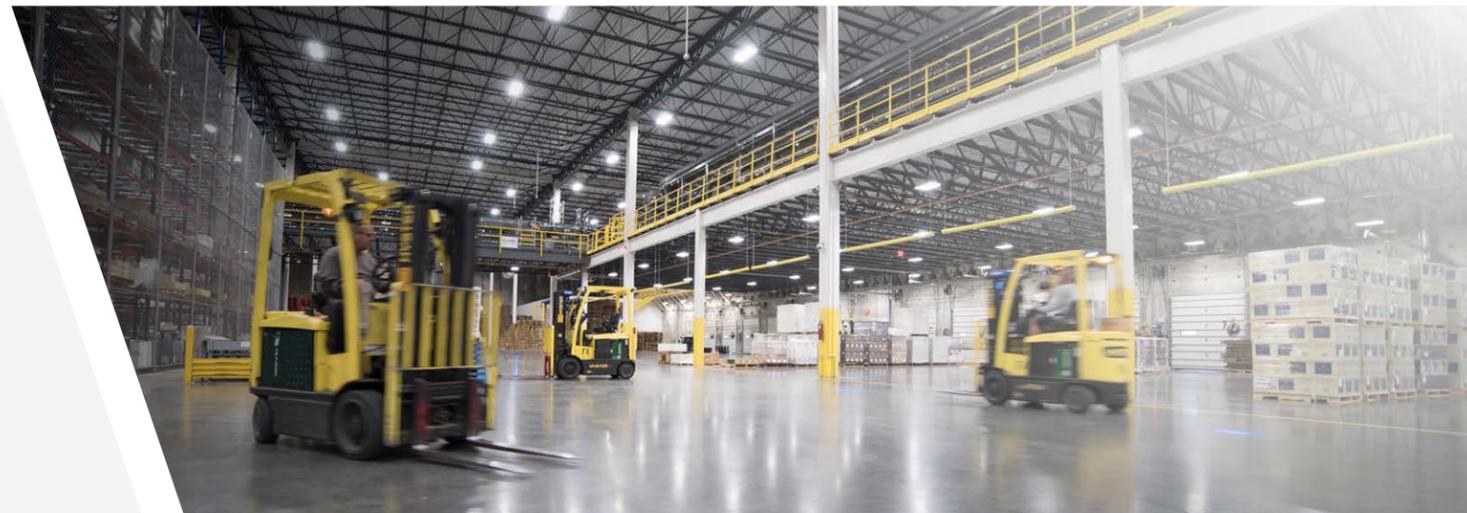
Whether for land or sea, Wajax offers an extensive range of powerful on- and off-highway engine and transmission products for high quality performance. Our branches across Canada keep the Canadian economy moving through engine and transmission repairs, best-quality parts, service, and a team of highly skilled technicians.

## ENERGY & RENEWABLES

The world is looking for sustainable energy solutions. As our energy sector innovates, so do we, by providing renewable power solutions for lasting reliability. Wajax's renewable energy offering is focused on hydroelectric and wind turbine generators, motors and related components in use on land, in the water or up in the air.

# Wajax Supports Industries that Bring Goods to Market

\\ Together We Get More Done.™



## FOOD & BEVERAGE

From receiving raw materials into your plant to end of line packaging and throughout your distribution operations, Wajax is focused on ensuring your equipment is maintaining hygienic standards, ensuring personnel and equipment safety, running effectively and at peak performance to minimize unplanned downtime and wastage.

## COMMERCIAL & MANUFACTURING

Manufacturing is one of the cornerstones of our economy. Wajax has supported Canada's manufacturing sector for decades and we will continue to do so by offering world-class products, reliability, process solutions, and repair services, designed specifically for the unique needs of the manufacturing industry.

## MATERIAL HANDLING

All commodities, whether they involve warehousing, distribution, manufacturing, ports and intermodal, 3PL's, lumber, automation or paper packaging, industries rely on a high-functioning material handling process. From new and used equipment sales and rentals, to parts and service and warehouse solutions, Wajax empowers businesses to keep up with demand by streamlining operational performance.

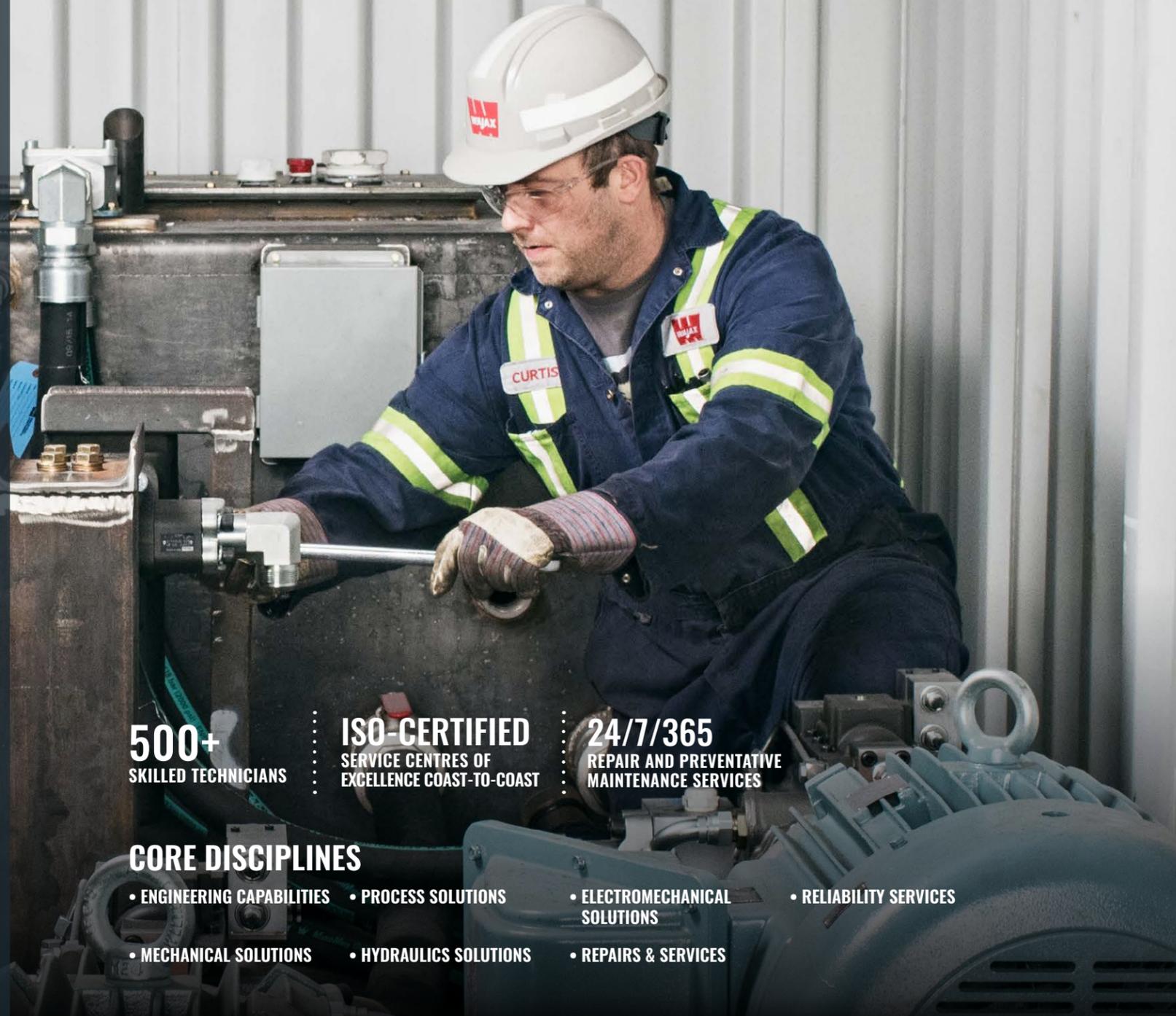


## Customer Success Story

One of Canada's largest renewable energy generators is committed to supplying businesses and customers with dependable power for generations, and they rely on Wajax as a top-tier service partner to ensure the reliability of their operations.

When the main hydroelectric rotor at one of their seasonal sites failed, Wajax was on the scene quickly developing innovative repair procedures to return the site to operation and enhance future reliability.

\\ Together We Get More Done.™



**500+**  
SKILLED TECHNICIANS

**ISO-CERTIFIED**  
SERVICE CENTRES OF  
EXCELLENCE COAST-TO-COAST

**24/7/365**  
REPAIR AND PREVENTATIVE  
MAINTENANCE SERVICES

### CORE DISCIPLINES

- ENGINEERING CAPABILITIES
- PROCESS SOLUTIONS
- ELECTROMECHANICAL SOLUTIONS
- RELIABILITY SERVICES
- MECHANICAL SOLUTIONS
- HYDRAULICS SOLUTIONS
- REPAIRS & SERVICES

# Engineered Repair Services (ERS)

**| The future starts here.**

Wajax's Engineered Repair Services is a national network of specialists made up of highly-trained technicians and specialized engineers.

Our broad set of technical expertise across all industries uniquely positions Wajax to address our customer's challenges both now and into the future.

## ENGINEERED SOLUTIONS

Wajax offers an in-house team of highly specialized engineers, located coast-to-coast, who excel at developing agile, innovative solutions crafted to address distinct issues across a diverse range of industries.

## RELIABILITY SOLUTIONS

With over 160 years of experience in integrity and reliability services Wajax supports leading organizations to maximize production and foster a more sustainable business.

## SPECIALIZED FIELD SERVICES

For consultations, installations, maintenance, or emergency support, Wajax technicians are always nearby to provide on-site specialized field services.

## PROGRAM MANAGEMENT

From feasibility and initiation, definition, planning, and execution, to control and closure. Wajax offers full-service project management across all project phases.

# Direct Access to the One Item You NEED Plus 4 Million More

Our line of industrial products is sourced from the most trusted brands, for small and large applications, and for the most complex and rigorous requirements.

We pride ourselves on working with brands that meet our standards of product quality and business integrity. Our robust portfolio offers an extensive range of OEM parts and warranty approved aftermarket alternatives. Our centralized approach to parts fulfillment ensures our customers receive their parts fast and for a cost effective price.



Together We Get More Done.™

-  SERVICE
-  SALES
-  SUPPORT
-  WARRANTY

## BEARINGS



## POWER TRANSMISSION



## HYDRAULICS



## PNEUMATICS



## BULK MATERIAL HANDLING



## FLUID HANDLING



## FILTRATION



## INSTRUMENTATION



## SAFETY & MILL SUPPLY



## National Distributor of Premium Solutions for:

- Engines & Transmissions
- Construction
- Crane & Utility
- Forestry
- Material Handling
- Mining & Oil Sands
- Power Generation
- Storage Equipment

## World-Class Equipment

Wajax has exclusive distribution rights to some of the biggest names in heavy equipment. We're always expanding our vendor and brand list, finding the best in class equipment with the latest technologies and innovations to ensure our customers get the most state-of-the-art equipment in market. We back this up with superior equipment service and support to protect our customer's investments and ensure each machine continues to run at peak performance.

## Used or Rental Solutions

Wajax also offers an extensive selection of used equipment; from forklifts to excavators, aerial lifts to wheel loaders. All equipment is fully serviced and goes through rigorous inspection by factory-trained technicians. We also offer a wide range of rental options and our specialists will work with you to ensure your job has exactly what it needs at the best possible value.

**HITACHI**

Reliable Solutions

**BELL**



**PowerBoss®**

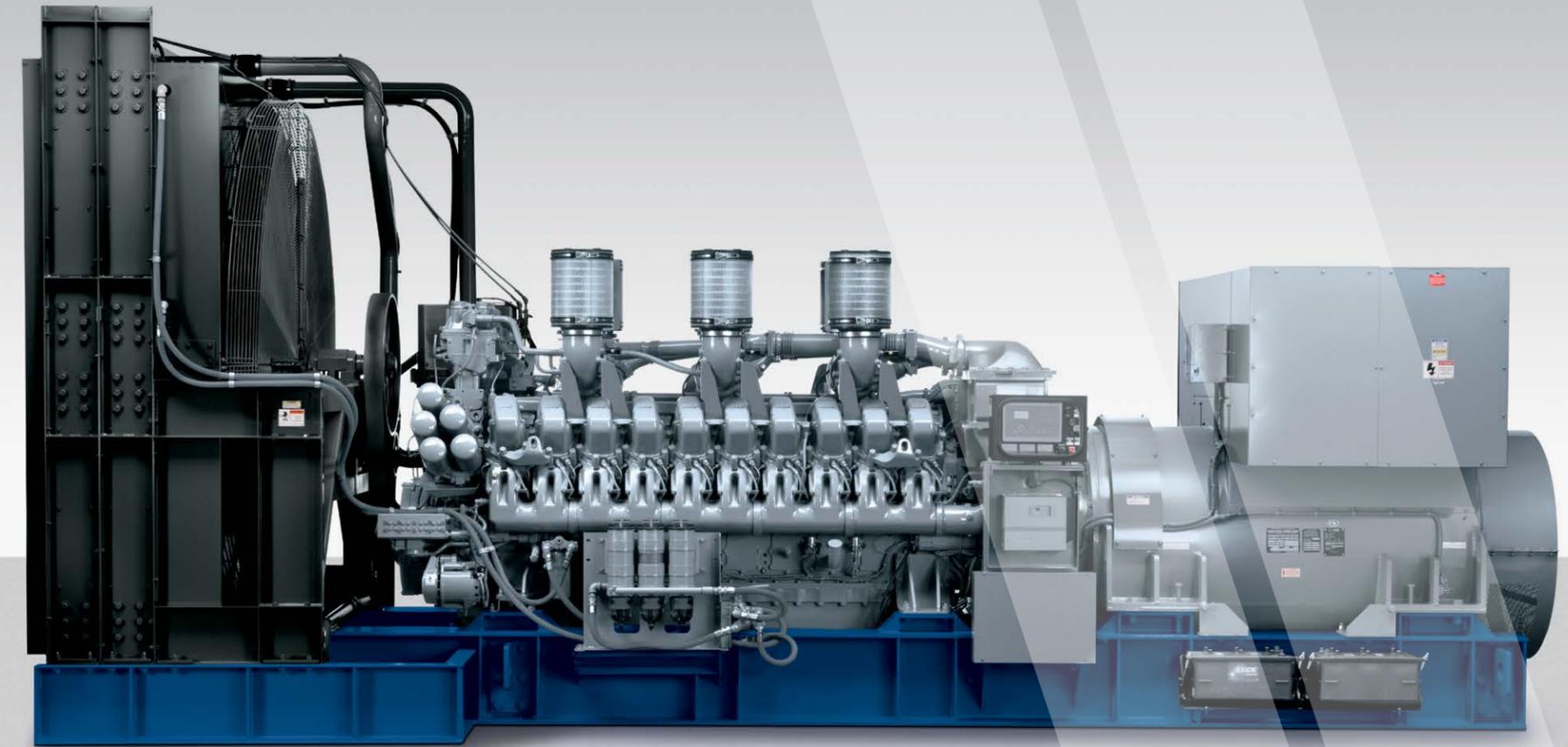
**Tigercat®**



# Power Systems From Land to Sea

**We offer an extensive selection of diesel and natural gas engines, power generation systems, marine propulsion systems and transmissions from top-of-the-line brands.**

To maximize your productivity, we handle everything from installation to custom engineering and ongoing maintenance. Our products drive the Canadian economy, powering trucks, buses, drilling rigs, ships, mine haul trucks, hospitals, data centres and a wide range of other applications across the nation.



## Boundless Support

Wajax is a leader in the Industrial Parts and Engineered Repair Services space. Supported by leading global OEMs, Wajax is an ideal partner to address the maintenance, repair and overhaul needs of Canadian businesses coast-to-coast.

## Leading the Way in Product & Service Excellence

Wajax mechanics, technicians and engineers are some of the most highly-trained and specialized in their field. Knowledgeable and experienced with the latest equipment, product innovations and servicing solutions, our team works 24/7/365 to keep Canada up and running.

Our comprehensive portfolio of industrial products and brands of equipment rank among the most respected and trusted in the industry.





## Strong Culture, Strong Team

Our goal is to consistently attract, retain and develop a diverse and skilled workforce that best reflects Canadian society, welcoming and celebrating our employees' diverse backgrounds, experiences and perspectives. No matter your demographic, you are welcome here.

We want the entire Wajax community – from employees to customers – to feel safe and heard.



## Giving Back Where We Work

We don't just work in our communities – we invest in them, contribute to them, and serve them. The communities we serve across Canada are more than just branch sites – they're our homes, our neighbours, our family and friends. As Canadians, it's our responsibility to help our communities create a more positive home and environment.

Whether we're volunteering, fundraising, or giving donations, we're here to support our communities, because... **Together We Get More Done.**

Proud Supporter of:



Canadian  
Cancer  
Society



Food Banks  
Canada



WOMEN BUILDING FUTURES™



Indspire



kids  
cancer care



**// Together We Get More Done.™**

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